

# Compliance by Contract – Drafting and Negotiating Terms for Peer-to-Peer Compliance

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Jason B. Meyer, President, LeadGood, LLC. Amy E. McDougal, President, CLEAResources, LLC.

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- When you negotiate a commercial contract that includes terms about compliance -- whether with customers, contractors, vendors or suppliers -- the right terms can boost your own C&E program, and the wrong terms can undermine it.
- From “Quality Agreements” to extensive “reps and warranties” to auditing and indemnification clauses, current trends in commercial contracts mean that transactional lawyers and compliance leaders must be effective partners.
- We’ll share our experiences, exchange pitfalls and engage in facilitated exercises. The goal: getting better at closing good deals that support great compliance programs.

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