The critical question you’re not asking

By Kristy Grant-Hart

Kristy Grant-Hart (kristygh@sparkcompliance.com) is the Managing Director of Spark Compliance Consulting in London, UK, and author of the book, How to be a Wildly Effective Compliance Officer.

- ComplianceKristy.com
- twitter.com/KristyGrantHart
- linkedin.com/KristyGrantHart

Have you ever found yourself wailing: “Why did I fail? Why didn’t it work? Why was I unsuccessful? Was it me? Why wasn’t I persuasive?” We’ve all asked ourselves these questions when we’ve failed at work. Maybe you’ve received a bad review, or your code of conduct release fell flat. Maybe people were clearly bored at your training session, checking their phones and checking out. While asking, “What went wrong?” is an important question, equally important is the question, “Why did I succeed?”

This document is only available to members. Please log in or become a member.

Become a Member Login