

# H4I Evaluating and Executing Physician Practice Acquisitions in Today's Market

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- Review industry trends as well as our client-based perspectives on physician practice acquisitions
- Outline structural options and models for practice acquisition and affiliation; address viable alternatives to acquisition or sale and describe strategic considerations and implications for hospitals/health systems and provider groups
- Discuss common pitfalls and recommendations for evaluating and executing practice acquisitions, and address key areas of due diligence from a legal, financial, and operational perspective

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