# CEP Magazine - August 2018
# Five ways to reduce the likelihood of a third-party breach

by Dov Goldman

**Dov Goldman** (dov.goldman@opus.com) is Vice President, Innovation & Alliances for Opus in New York City.

Some of the largest organizations in the world remain vulnerable to data breaches. Recent widely reported, large-scale data attacks include household names like Best Buy, Sears, Yahoo!, Domino's, Uber, and of course, Equifax. The Identity Theft Resource Center[1] shared that the number of data breaches reported by US organizations reached an all-time high last year. We need a new perspective on risk management protocols — and we need it fast.

## How to reduce risk

Companies do not realize the vulnerabilities that come from their third-party relationships. A recent survey done by Soha Systems notes that 63% of all data breaches can be attributed to a third party. Consider the Uber data breach. The original exposure occurred through a third-party coding site used by Uber engineers.

A recent report from Ponemon and Opus, "Data Risk in the Third-Party Ecosystem," found these breaches on the rise. More than half (56%) of respondents experienced a third-party data breach, a 7% increase from last year. In the pharmaceutical and healthcare industries, the increase was even sharper: 61%.[2]

Companies do not have an adequate read on third parties throughout their organizations, which puts the companies at risk. Mistakes can be costly. A 2017 Cost of Data Breach Study found US companies spent an average of $7.35 million per breach in fines, remediation costs, and customer loss.[3]

Here are five tips[4] to reduce the likelihood of a third-party data breach.

1. **Manage all third parties based on their risk** Prioritize third parties with access to your data, whether it's non-public information about customers or your company's intellectual property; learn whether these third parties share this data with others. Creating an inventory of all third parties can reduce risk by as much as 19%. Identify which firms have access to sensitive information and manage them in accordance with risk they expose your company to.

2. **Centralize documentation and workflows** Reduce risk by 15% to 20% by using a software as a service (SaaS) solution to centralize third-party documentation and workflows and facilitate visibility into, and evaluation of, the security practices of all third parties.

3. **Designate ownership** Assign accountability for your company's third-party risk management program from the board of directors and senior leadership to the third-party relationship manager. This can help alleviate risk by 10% to 14%.

4. **Create standards for success** Standards save money and drive efficiency. Collaborate across job functions and form a third-party risk management committee to regularly review and update standard risk management processes and controls to reduce risk by up to 15%.

5. **Monitor risks continuously**Consistent risk management program oversight can help reduce risks by up to 18%. Review and update vendor management policies regularly as well as conduct audits and assessments to ensure the security and privacy practices of third parties address new and emerging threats.